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## **News Release**

For Immediate Release

## OmniCom Technologies Licenses Minitrac<sup>®</sup> as OEM for its AlphaCom Terminal Emulation Technology

Warwick, RI–January 27, 2005–OmniCom Technologies announces a new OEM agreement with Minitrac<sup>®</sup> Computer System Solutions of Ohio, a division of Edgerton Corporation.

Minitrac<sup>®</sup> will provide the robust features of OmniCom's **AlphaCom** terminal emulation technology to its customer base in a software it is calling eMTerm *Plus*.

"We welcome this opportunity to partner with Minitrac<sup>®</sup>," said Colin Barry, OmniCom President / CTO. "eMTerm *Plus* is the first of many OEM licenses OmniCom Technologies plans to grant in coming months as its powerful, yet inexpensive terminal emulator product gains marketshare," he added.

Edgerton's President Bob Walters together with his partner Barry Zimmerman, Vice President, plan to have Minitrac<sup>®</sup> convert its thousands of users nationwide to its eMTerm *Plus* software. Minitrac<sup>®</sup> contacted OmniCom Technologies to explore licensing possibilities after being introduced to **AlphaCom's** feature rich, reliable, and straightforward terminal emulator by one of its customers.

"The **AlphaCom** product fit what we were looking for," said Jed Cavadas, Director of Sales & Marketing for Minitrac<sup>®</sup>. "We were always struggling with emulators that would work well for our customers. The software we were recommending was expensive with unnecessary features."

"The **AlphaCom** product is straightforward and works well for our needs," Mr. Cavadas continued. "We were able to work with OmniCom Technologies' engineers to customize their product for our unique uses. We intend to convert all of our 5,000 to 6,000 users to eMTerm *Plus*."

**AlphaCom** technology offers a powerful – yet inexpensive – multi-session terminal emulator for Windows 9x/ME/NT/2K/2K3/XP. It supports SSH/Telnet/direct RS-232/Modem connections with Linux, ANSI, IBM3151, Wyse 50/50+, Wyse 60, SCO ANSI, VT52, VT100, VT102, VT220 emulation.

**AlphaCom** features include dynamic font sizing, free LPD and pass-through printing support, Euro compatibility, multi-protocol file transfer, international character set and keyboard support, ActiveX developer toolkit, scrollback buffer, web browser integration, highlights and activates URLs, OEM readiness, online help, finger, host lookup, ping, traceroute, and time client.

## **About OmniCom Technologies**

OmniCom Technologies publishes a suite of network connectivity software. Its products are positioned in the market as feature-rich, affordable alternatives to high priced terminal emulation and communication software. Products are backed with an exceptional technical support team which possesses an extensive operating system, network protocol, and network topology background including Windows 9x/ME/NT/2000/2003/XP, SCO OpenServer, AIX, Linux, Novell, TCP/IP, and more. Headquarters are located in Warwick, RI. For more information, please see <a href="https://www.omnicomtech.com">www.omnicomtech.com</a>.

OmniCom Technologies' suite of products also includes **winShadow**, a remote desktop tool for the Internet and private local and wide area networks, and **AlphaLPD**, an industry standard and lightning fast remote printing service for Windows 9x,ME/NT/2000/2003/XP.

## About Minitrac®

Edgerton Corporation delivers a unique "one stop shopping" philosophy for all its customers' information technology needs. Its Minitrac<sup>®</sup> Business System Software directly provides equipment distributors with Business Application Software, Sales and Marketing Software, Imaging Software, Networking, Hardware Solutions, Internet Hosting, Communications, Application Service Provider, eBusiness Applications, Training and Support. Headquarters are located in Strongsville, OH. For more information, please see <a href="https://www.minitrac.com">www.minitrac.com</a>.

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